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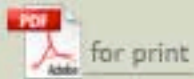
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Fourth quarter financials announced

Northern Trust Corporation reported fourth quarter net income per common share of US\$0.82 compared with net income per common share of US\$1.47 reported in the fourth quarter of 2008. Net income was US\$200.3 million compared with net income of US\$342.3 million in the prior year quarter.

[Read more](#)

New counterparty exposure reporting for OTC derivatives

Northern Trust has expanded the scope of its securities exposure reporting for clients to include counterparties for over-the-counter (OTC) derivatives contracts, in addition to more traditional investments such as equity and fixed-income holdings. This new offering makes it easier for clients to gather and aggregate complex information across multiple investments and accounts.

[Read more](#)

Euro Government Inflation-linked Bond Fund launched

Northern Trust's asset management arm, Northern Trust Global Investments has launched a new index fund, the Euro Government Inflation-linked Bond Fund, which has been customised to focus on the highest quality government bonds.

[Read more](#)

Enabling speed to market for Independent Franchise Partners

Written by Navigant Consultants, this article profiles new asset management start-up Independent Franchise Partners' recent successful launch, with Northern Trust providing back-office outsourcing services to an extremely tight schedule.

[Read more](#)

Enhanced capabilities for independent valuations of OTC derivatives

Northern Trust has enhanced its platform for processing OTC derivatives to provide daily independent pricing for structured products and other bespoke instruments.

[Read more](#)

New environmental analytics capability

A new environmental emission analytics service has been launched, enabling institutional investors across the globe to effectively measure the carbon footprint of their investments. These new capabilities form part of Northern Trust's existing suite of investment risk and performance analytics solutions.

[Read more](#)

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Mark your diaries with the following key Northern Trust and industry events.

Local events	Date	Location	Venue
ALFI SRI Conference	9 February	Luxembourg	Luxembourg Chamber of Commerce
EPFIF Benelux Conference	9 February	Amsterdam	Slot Zeist
NAPF Investment Conference	10-12 March	Edinburgh	Edinburgh International Conference Centre
ALFI Spring Conference	23-24 March	Luxembourg	Centre de Conferences

Global events	Date	Location	Venue
NICSA Conference	14-17 February	Miami, Florida	Doral Golf Resort
P&I DC East Coast Conference	7-9 March	Miami, Florida	Fairmont Turnberry Isle Resort
ICI Mutual Funds and Investment Management Conference	14-17 March	Phoenix, Arizona	JW Marriott Desert Ridge
Northern Trust Passport® Workshop	23 March	Chicago, Illinois	Northern Trust Office
OTC Derivatives Conference	8 April	Chicago, Illinois	Northern Trust Office
Northern Trust Passport® Workshop	22 June	Chicago, Illinois	Northern Trust Office



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Prestigious awards collected at Treasury Management International dinner

Northern Trust was the recipient of awards at a dinner held by *Treasury Management International* (TMI) magazine in London on 28 January. Northern Trust achieved double success at the TMI 2009 Awards for Innovation and Excellence in Treasury Management, with wins in the categories of Best Bank for Pension Solutions and Best Money Market Fund – North America.

Present to collect the awards, were David Rother, Director of Global Cash and Fixed Income Product Management, and Steve Everett, Global Director of Balance Sheet and Operating Assets at Northern Trust. The awards are based on online nominations and responses from 10,000 postal questionnaires sent to TMI's worldwide readership of treasurers.

FSO Knowledge Xchange's 5th Annual Asset Management Industry Forum

In December Dan Houlihan, Head of Investment Operations Outsourcing Product Development at Northern Trust, gave the keynote speech at FSO Knowledge Xchange's 5th Annual Asset Management Industry Forum at the Princeton Club in New York City.

A record number of asset managers and industry thought-leaders turned out for the event, which addressed the challenges of the economic crisis and covered topics such as technology, operations, business processes management and alternative investments.

Spotlight on index strategies at FTSE seminars

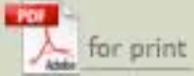
Debate focused on the merit of index strategies for diversification at the FTSE QDII seminars held in Beijing and Shanghai in December. Regarded as a leader in this space, executives from Northern Trust were on hand to drive the discussion.

Bert Rebelo, Asia Pacific Director for Product Management and Strategy for Northern Trust Global Investors, took stock of lessons learned and investment trends in the wake of the market crisis, and shared insights on drivers and market influences behind continued demand for index management.

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Point of View – online

Point of View online is your port of call for exclusive insight into institutional investment issues from Northern Trust experts, academics and other thought leaders.

Through podcasts, white papers and commentary, we aim to get to the heart of the most topical investment issues and trends facing our clients today. Current topics covered include notable changes pending for money market funds and the use of derivatives-based investment strategies. Why not take a closer look?

[Take a closer look](#)

The Northern Trust PerspectiveSM: analysing world markets every month

View our latest edition of *The Northern Trust PerspectiveSM*, providing analysis of political and economic developments in world financial markets, and recommendations for investment strategies.

[Read a full copy of the paper](#)

Financial markets update call

Listen to the latest monthly Financial Market Update call for institutional investors and consultants. Northern Trust investment experts Jim McDonald, Chief Investment Strategist, and Colin Robertson, Managing Director of Fixed Income, discuss their perspectives on the state of the financial markets and effects on the institutional market.

[Click here to listen to the replay](#)

Regulatory Administration Digest – latest mutual fund developments

The first quarter 2010 issue of Northern Trust's Regulatory Administration Digest provides a review of recent developments affecting the mutual fund and investment management industry in the US.

Included in this issue are a number of developments from the Securities and Exchange Commission and news of the expiration of the US Treasury Department's Temporary Guarantee Program for Money Market Funds.

[Read more](#)

Daily global financial markets commentary

Read daily commentary on the global financial markets from our economic experts.

[Read more](#)

Bi-weekly fixed income market update

Watch bi-weekly video updates from Northern Trust's Managing Director of Fixed Income, Colin Robertson, to gain insights into how liquidity, volatility and government actions are impacting on credit markets and the economy.

[Read more](#)

Monthly US economic outlook

Read about the current and likely future economic conditions and forecasts of selected economic indicators and interest rates, as written by our globally renowned economist, Paul Kasriel.

[Read more](#)

The Econtrarian

Read our regular analysis on topical issues relating to the economy and financial markets globally.

[Read more](#)

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New mandate for FF&P Asset Management

FF&P Asset Management, part of the Fleming Family & Partners Group, has appointed Northern Trust to provide custody and fund administration services – including fund accounting and transfer agency – for approximately GBP£1 billion in assets.

[Read more](#)

Strong performance in annual *Global Custodian* survey

Global Custodian magazine's 18th annual global custody survey recognized Northern Trust's commitment to delivering exceptional client servicing with high ratings achieved across both institutional investors and fund managers.

In particular, Northern Trust was either 'commended' or 'top-rated' in every category covered.

[Read more](#)

Securities outsourcing award

Northern Trust's expertise in investment operations outsourcing has been recognized by winning an award in the 'Securities Outsourcing' category at the 'Leaders in Innovation' awards recently held by *Financial-I* magazine.

[Read more](#)

Named global custodian for University of San Diego

The University of San Diego has named Northern Trust as global custodian of their Foundation Fund. Services provided by Northern Trust will include consolidated reporting and accounting for a range of assets invested worldwide.

[Read more](#)

New fund services mandate from Diversified Credit Investments LLC

Northern Trust has been appointed by the Diversified Credit Investments (DCI) family of funds to provide a range of fund services, including trade processing, derivatives maintenance, collateral management and fund administration, as well as custody for approximately US\$2.8 billion in fixed income funds.

[Read more](#)

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Paul Guilbert has been named head of Northern Trust's Jersey office. In his new role, Guilbert, who has been with Northern Trust's Guernsey business for 13 years, oversees all aspects of service delivery to a growing number of clients receiving offshore fund administration support from Jersey.

Jersey is a key centre for Northern Trust's Global Fund Services business, which provides extensive fund administration services for traditional and alternative funds. Guilbert is responsible for growing the depth and breadth of Global Fund Services business on the island.

[Read more](#)

Fifi Ting has been named Head of Sales and Client Service for Northern Trust's asset management arm, Northern Trust Global Investments (NTGI), in the Asia Pacific region.

In this role, Ms. Ting will build NTGI's presence and position Northern Trust's capabilities to large, sophisticated institutional investors, including sovereign wealth funds, central banks, national pension funds and government entities.

[Read more](#)

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Asset servicing trends in the Nordics

An article by Mireille Andersson, Head of Business Development for the Nordics, featured recently in Nordic Region Pensions & Investment News, a Financial Times publication. Among other trends, the article highlights the role of technology in meeting the changing needs of Nordic institutional investors, and topics also covered include growing interest from investment managers in outsourcing their passive index asset management.

[Click here to read the article](#)

Private Outlook – helping clients anticipate their private equity portfolio's behavior

Northern Trust and Sand Hill Econometrics, Inc jointly developed Private Outlook to enable institutional clients to project likely ranges of cash flow behavior in "drawdown" types of investments, including venture capital and buy-out partnerships. A new brochure provides a snapshot of how this tool can help institutional investors manage their capital calls and cope with the unpredictability of private equity as an asset class.

[Read more](#)

A look at future developments in money market funds

Northern Trust Global Investments' Senior Investment Strategist David Rotheron takes a look at the implications of some proposed regulatory changes for money market funds, in an article for Treasury Management International magazine.

[Read more](#)

Investment manager survey report fourth quarter 2009

The fourth quarter 2009 Northern Trust Global Advisors (NTGA) manager survey showed an overall stabilisation of manager sentiment regarding both market and global economic conditions.

[Read more](#)

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