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WHAT'S NEW



**Fourth quarter financials announced**

Northern Trust reported US\$0.82 net income per common share for Q4 2009...

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WHAT'S NEW



**Highly rated in *Global Custodian* survey**

*Global Custodian* magazine annual survey recognises Northern Trust...

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WHAT'S NEW



**New reporting for OTC derivatives**

Northern Trust has expanded the scope of its securities exposure reporting...

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WHAT'S NEW



**Northern Trust leads debate at AsiaRisk**

Madhu Gayer and Bert Rebelo discuss investment risk at the AsiaRisk Congress...

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POINT OF VIEW online



EXCLUSIVE INSIGHTS INTO INVESTMENT ISSUES

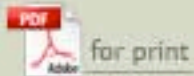
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### **Fourth quarter financials announced**

Northern Trust Corporation reported fourth quarter net income per common share of US\$0.82 compared with net income per common share of US\$1.47 reported in the fourth quarter of 2008. Net income was US\$200.3 million compared with net income of US\$342.3 million in the prior year quarter.

[Read more](#)

### **New counterparty exposure reporting for OTC derivatives**

Northern Trust has expanded the scope of its securities exposure reporting for clients to include counterparties for over-the-counter (OTC) derivatives contracts, in addition to more traditional investments such as equity and fixed-income holdings.

[Read more](#)

### **Enabling speed to market for Independent Franchise Partners**

Written by Navigant Consultants, this article profiles new asset management start-up Independent Franchise Partners' recent successful launch, with Northern Trust providing back-office outsourcing services to an extremely tight schedule.

[Read more](#)

### **New environmental analytics capability**

A new environmental emission analytics service has been launched, enabling institutional investors across the globe to effectively measure the carbon footprint of their investments. These new capabilities form part of Northern Trust's existing suite of investment risk and performance analytics solutions.

[Read more](#)

### **Enhanced capabilities for independent valuations of OTC derivatives**

Northern Trust has enhanced its platform for processing OTC derivatives to provide daily independent pricing for structured products and other bespoke instruments.

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for print

## Northern Trust executives lead discussions at AsiaRisk Congress

Senior executives from Northern Trust led debates on investment risk-related issues at the recent AsiaRisk Congress in Hong Kong.

Madhu Gayer, Asia Pacific Head of Investment Risk & Analytical Services and Bert Rebelo, Asia Pacific Director For Product Management and Strategy for Northern Trust Global Investments (NTGI), teamed up to speak to an audience of some 200 people in November. The audience included executives from banks, hedge funds, pension funds, regulatory bodies and consultants.

## Spotlight on index strategies at FTSE seminars

Debate focused on the merit of index strategies for diversification at the FTSE QDII seminars held in Beijing and Shanghai in December. Regarded as a leader in this space, executives from Northern Trust were on hand to drive the discussion. Bert Rebelo, Asia Pacific Director for Product Management and Strategy for NTGI, took stock of lessons learned and investment trends post crisis, and shared insights on drivers and market influences behind continued demand for index management.

## FSO Knowledge Xchange's 5th Annual Asset Management Industry Forum

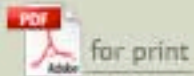
In December Dan Houlihan, Head of Investment Operations Outsourcing Product Development at Northern Trust, gave the keynote speech at FSO Knowledge Xchange's 5th Annual Asset Management Industry Forum at the Princeton Club in New York City.

A record number of asset managers and industry thought-leaders turned out for the event, which addressed the challenges of the economic crisis and covered topics such as technology, operations, business processes management and alternative investments.

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## Point of View – online

Point of View online is your port of call for exclusive insight into institutional investment issues from Northern Trust experts, academics and other thought leaders. Through podcasts, white papers and commentary, we aim to get to the heart of the most topical investment issues and trends facing our clients today. Current topics covered include notable changes pending for money market funds and the use of derivatives-based investment strategies. Why not take a closer look?

[Take a closer look](#)

## The Northern Trust Perspective<sup>SM</sup>: analysing world markets every month

View our latest edition of *The Northern Trust Perspective<sup>SM</sup>*, providing analysis of political and economic developments in world financial markets, and recommendations for investment strategies.

[Read a full copy of the paper](#)

## Financial markets update call

Listen to the latest monthly Financial Market Update call for institutional investors and consultants. Northern Trust investment experts Jim McDonald, Chief Investment Strategist, and Colin Robertson, Managing Director of Fixed Income, discuss their perspectives on the state of the financial markets and effects on the institutional market.

[Click here to listen to the replay](#)

## Daily global financial markets commentary

Read daily commentary on the global financial markets from our economic experts.

[Read more](#)

## Bi-weekly fixed income market update

Watch bi-weekly video updates from Northern Trust's Managing Director of Fixed Income, Colin Robertson, to gain insights into how liquidity, volatility and government actions are impacting on credit markets and the economy.

[Read more](#)

## Monthly US economic outlook

Read about the current and likely future economic conditions and forecasts of selected economic indicators and interest rates, as written by our globally renowned economist, Paul Kasriel.

[Read more](#)

## The Econtrarian

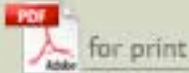
Read our regular analysis on topical issues relating to the economy and financial markets globally.

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### **Strong performance in annual *Global Custodian* survey**

*Global Custodian* magazine's 18th annual global custody survey recognized Northern Trust's commitment to delivering exceptional client servicing with high ratings achieved across both institutional investors and fund managers.

In particular Northern Trust was 'Top-Rated' in the Asia market as well as being either 'Commended' or 'Top-Rated' in every category covered.

[Read more](#)

### **Securities outsourcing award**

Northern Trust's expertise in investment operations outsourcing has been recognized by winning an award in the 'Securities Outsourcing' category at the 'Leaders in Innovation' awards recently held by *Financial-I* magazine.

[Read more](#)

### **New fund services mandate from Diversified Credit Investments LLC**

Northern Trust has been appointed by the Diversified Credit Investments (DCI) family of funds to provide a range of fund services, including trade processing, derivatives maintenance, collateral management and fund administration, as well as custody for approximately US\$2.8 billion in fixed income funds.

[Read more](#)

### **New mandate for FF&P Asset Management**

FF&P Asset Management, part of the Fleming Family & Partners Group, has appointed Northern Trust to provide custody and fund administration services – including fund accounting and transfer agency – for approximately GBPE1 billion in assets.

[Read more](#)

### **Named global custodian for University of San Diego**

The University of San Diego has named Northern Trust as global custodian of its foundation fund. Services provided will include consolidated reporting and accounting for a range of assets invested worldwide.

[Read more](#)

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**Fifi Ting** has been named Head of Sales and Client Service for Northern Trust's asset management arm, Northern Trust Global Investments (NTGI), in the Asia Pacific region.

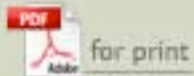
In this role, Ms. Ting will build NTGI's presence and position Northern Trust's capabilities to large, sophisticated institutional investors, including sovereign wealth funds, central banks, national pension funds and government entities.

[Read more](#)

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### **Private Outlook – helping clients anticipate their private equity portfolio's behavior**

Northern Trust and Sand Hill Econometrics Inc jointly developed Private Outlook to enable institutional clients to project likely ranges of cash flow behavior in "drawdown" types of investments, including venture capital and buy-out partnerships. A new brochure provides a snapshot of how this tool can help institutional investors manage their capital calls and cope with the unpredictability of private equity as an asset class.

[Read more](#)

### **A look at future developments in money market funds**

Northern Trust Global Investments' Senior Investment Strategist David Rotheron takes a look at the implications of some proposed regulatory changes for money market funds, in an article for Treasury Management International magazine.

[Read more](#)

### **Euro Government Inflation-linked Bond Fund launched**

Northern Trust's asset management arm, Northern Trust Global Investments has launched a new index fund, the Euro Government Inflation-linked Bond Fund, which has been customised to focus on the highest quality government bonds.

[Read more](#)

### **Considerations for investing in the investment grade US credit market**

The market events of the past year have provided various investment opportunities as markets recover from their steep decline. This white paper considers investment approaches to accessing the US investment grade credit market.

[Read the paper](#)

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